



## Message from George Gaither

*Vice-President/National Sales Manager*

Many dealerships are finding new opportunities to increase business. Automotive News reports on Lee Auto Malls out of Maine and how they have found opportunities that weren't there before. [Click here](#) for the full article.

Automotive News, March 22, 2010



A unique opportunity is on the horizon with the Smart Payment Plan. [Click here](#) for an overview of some of the features. Contact George Gaither at [ggaither@firstdealer.net](mailto:ggaither@firstdealer.net) or 800-958-0060 x246 with any questions.

## GAP Corner

There is no new update on form approvals for Texas waiver gap from all major lienholders. We will immediately inform our agents when this information is received and forms are available.



## Nation Safe Drivers Rate Change

Be on the lookout for a rate change on Auto Perfect and Auto Perfect 360 effective May 1st, 2010. Email Eric Gilliam at [egilliam@firstdealer.net](mailto:egilliam@firstdealer.net) for your rates



### ***Advance is Getting a Face Lift***

The Advance materials are getting a face lift along with updated information. The new materials will be ready May 1st, 2010. You will be notified once the new supplies are available.



## Excitement is on the Rise

*Prizm and Protective Have Merged*

### ***What will be changing for the agent?***

There will be new forms and marketing material that will be available with the new information.

### ***Where can I go for some of my questions?***

[Click here](#) for Frequently Asked Questions and Talking Points that will help answer some of your questions.

## Introducing Eric Gilliam

*Accounting Assistant*



We are excited to announce the newest member of our Millennium Team. Eric Gilliam will be working on the rate files and rate changes. Email [egilliam@firstdealer.net](mailto:egilliam@firstdealer.net) or call (405) 286-4025 x233 for rates.



## **Out with the Old, In with the New**

### *AmeriGard Update*

These "A" Rated programs have recently received new forms. The new forms have been mailed to all producing agents of AmeriGard and AmeriGard Primary Care. The old contracts written on GFIC paper will no longer be accepted. All contracts should now be written on ABIC paper. To order more of the new forms, please contact Angela Ricketts at [aricketts@firstdealer.net](mailto:aricketts@firstdealer.net) or call 405-286-4025 x236.

Millennium | 14000 Quail Springs Parkway | Suite 2500 | OKC, OK | 73142

[Click here](#) for more information on the products available.